







"Build each pool as if it were going in your own backyard."

## - Van Kirk Philosophy

In 1975, Van Kirk & Sons was founded with one core purpose— to build the best, custom pools in South Florida. To accomplish this goal, we hired the friendliest, hardest working staff, and most innovative designers in the industry. And we committed ourselves to the highest standards of excellence, in each and every facet of our business.





# Key Personnel

Our people are our lifeblood, and every Van Kirk & Sons employee is crucial to our business. Over the course of our nearly 40 years in building the best waterscapes in South Florida— we've cultivated the brightest, friendliest, most innovative staff in the industry. Each of our team members is an expert in their respective field and fully understands and appreciates the Van Kirk & Sons mission.

"Over 154 Years of Cumulative Industry Experience"



Bobby Van Kirk **President / Corporate Officer Since 1975**38 Years of Industry Experience



Tim Van Kirk

Vice President / Corporate Officer Since 1975
38 Years of Industry Experience





Roger Clavelli

**Senior Commercial Estimator** 

32 Years of Industry Experience

Donald Cesarone Jr.

VP of Commercial / Senior Project Manager
36 Years of Industry Experience

### Awards

- Top 5 Commercial Pool Builders in the Nation Hanley Wood's Pool and Spa News, 2009 2010
- Top 25 Pool Builders in the Nation Hanley Wood's Pool and Spa News, 2007-2012
- Top 10 Residential Pool Remodelers in the Nation Hanley Wood's Pool and Spa News, 2009-2012
- Top 100 Small Businesses in South Florida Fort Lauderdale Chamber of Commerce, 2009-2010
- Business of the Year Award (Under 200 Employees) Associated Builders and Contractors, 2005-2007
- International Awards of Excellence Gold, Silver and Bronze medals for outstanding achievement in the design, building and installation of multiple residential pools Association of Pool and Spa Professionals, 2007-2012
- International Awards of Excellence The Peabody Orlando Hotel Recreational Pool - Association of Pool and Spa Professionals, 2010
- National Excellence in Construction Award For Specialty Construction over \$1 million for the Fontainebleau Hotel Pool Project Associated Builders and Contractors, 2010
- Safety Training Evaluation Process (S.T.E.P) Award Platinum, Gold and Silver Awards Associated Builders and Contractors, 2005-2010





## Trade Associations

- Associated Builders and Contractors (ABC)
- Construction Association of South Florida (CASF)
- U.S. Green Building Counsel (USGBC)
- Florida Swimming Pool Association (FSPA)
- Association of Pool and Spa Professionals (APSP)
- American Society of Professional Estimators (ASPE)
- International Association of Amusement Parks and Attractions (IAAPA)
- World Waterpark Association (WWA)
- Broward County Rules and Appeals Swimming Pool Committee
- American Society for Testing and Materials (ASTM) ASTM 15.51 Standard Committee



















## Safety and Job Site Cleanliness

Van Kirk & Sons has a high moral obligation to provide safe and clean working environments for our workers as well as other non-related Van Kirk employees on all job-sites. Van Kirk holds their management accountable for accidents and job site cleanliness, as well as productivity, cost, schedules and quality.

### Van Kirk & Sons has:

- A written and enforced company safety policy and program.
- Two-ton Van Kirk bags for daily site clean-up.
- A full time safety coordinator and an in-house safety coordinator who is responsible for compliance and implementation on all projects.
- Monthly documented safety meetings for all field supervisors, new hires, subcontractors and vendors.
- All project managers and staff members attend OSHA safety training, first-aid and CPR.
- Prompt reporting and full investigations of any accidents that occurred on the job site.
- A drug-free work place

"Safety is not just something we talk aboutit's something we live by."



# Our Specialties:

Van Kirk is not only a full-service commercial pool and spa builder, we specialize in all indoor and outdoor water environments included in:

- Hotel, Resort & High-rises
- Health & Fitness Clubs
- Recreational Waterparks
- Lazy Rivers
- Special Purpose Pools:

   Zero-Depth Entry Pools
   Interactive Pools
   Activity Pools
   Wading Pools
- Site Amenity Fountains Interior & Exterior
- Custom Design and Manufacture of Precast Materials

### CSI Codes:

**Division 13 - Special Construction** 

•13150 - In-Ground Concrete Swimming Pools and Spas

•13165 - Aquatic Park Facilities

**Division 02 - Site Work** 

•02815 - Fountains

# VAN KIRK CLIENTS INCLUDE HOMEOWNERS | BUILDERS | DEVELOPERS ARCHITECTS | ENGINEERS



# Projects

### Our work can be seen at:

- The Fontainebleau Hotel & Resort Miami Beach, FL
- EAU Palm Beach Resort & Spa (Formerly The Ritz-Carlton) Manalapan, FL
- The Peabody Hotel (Expansion) Orlando, FL
- World Showcase Interactive Water Feature (UV Disinfection system replacement)- Lake Buena Vista, FL
- The Clevelander Pool at Marlins Park Miami, FL
- Florida Atlantic University: Innovation Village Student Pool Boca Raton, FL
- Broken Sound Country Club Aquatic Center Boca Raton, FL
- The Soho Beach House Miami Beach, FL
- One Plantation Luxury Apartment Homes Plantation, FL
- Brickell Financial Center Fountains Miami, FL
- Miami-Dade Fire Rescue Training Facility Miami, FL
- Sunrise Public Safety Complex Water Feature Sunrise, FL
- Multiple L.A Fitness and 24 Hour Fitness Health Pools and Spas
- High-End Private Residences throughout South Florida and the Caribbean Islands





## Contractor Score & Van Kirk & Sons

The Contractor Score emphasizes short term liquidity and current financial position.

### The input driving the score include:

- 1. The contractor's most recent audited or reviewed fiscal year financial statements.
- 2. Its most recent fiscal quarter's financial statements which can be internally generated.
- 3. Its outside lines of credit as stated by all its banks' statements.
- 4. Its corresponding backlog and work-in-process statement for both the fiscal year and quarter.





## Van Kirk & Sons, Inc.

Has a Contractor Score of

### 1706

Effective Date as of Latest Financial Statements Submitted

April 30, 2013

### From Compiled Statements

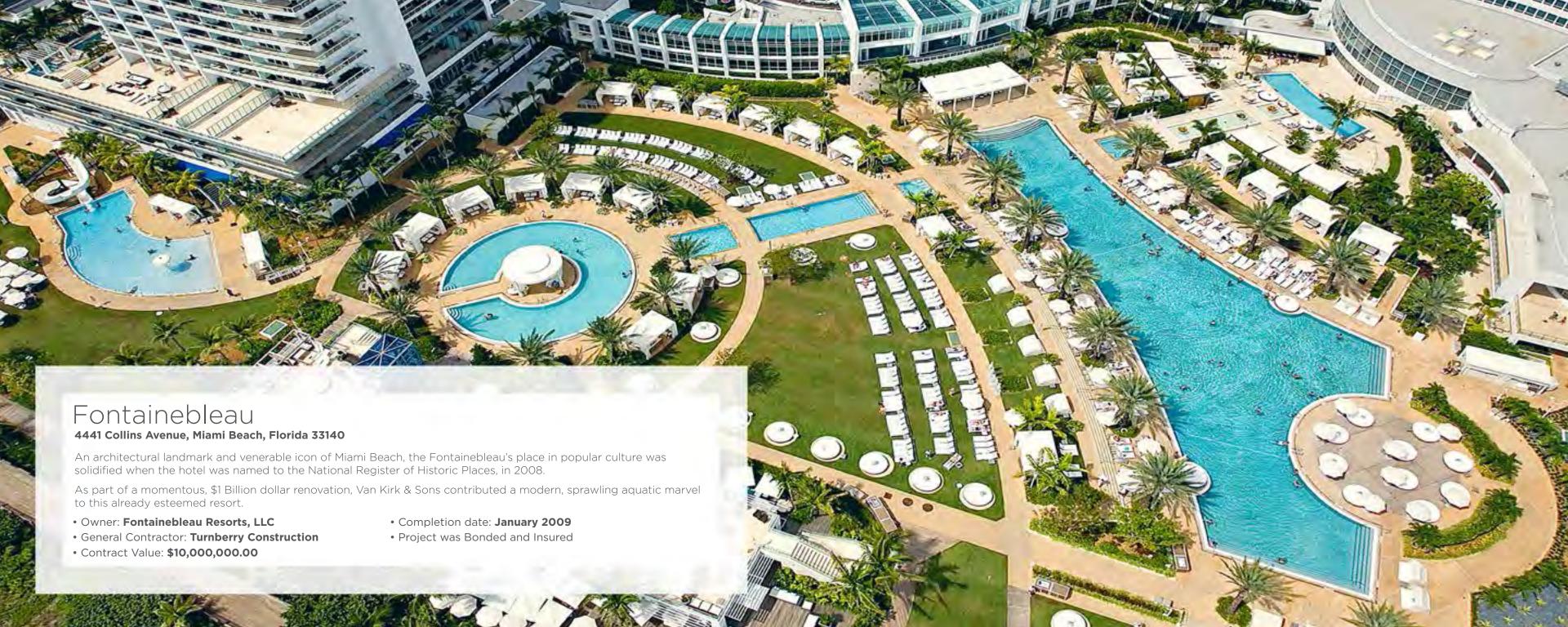
0 - 350 **Weak** 

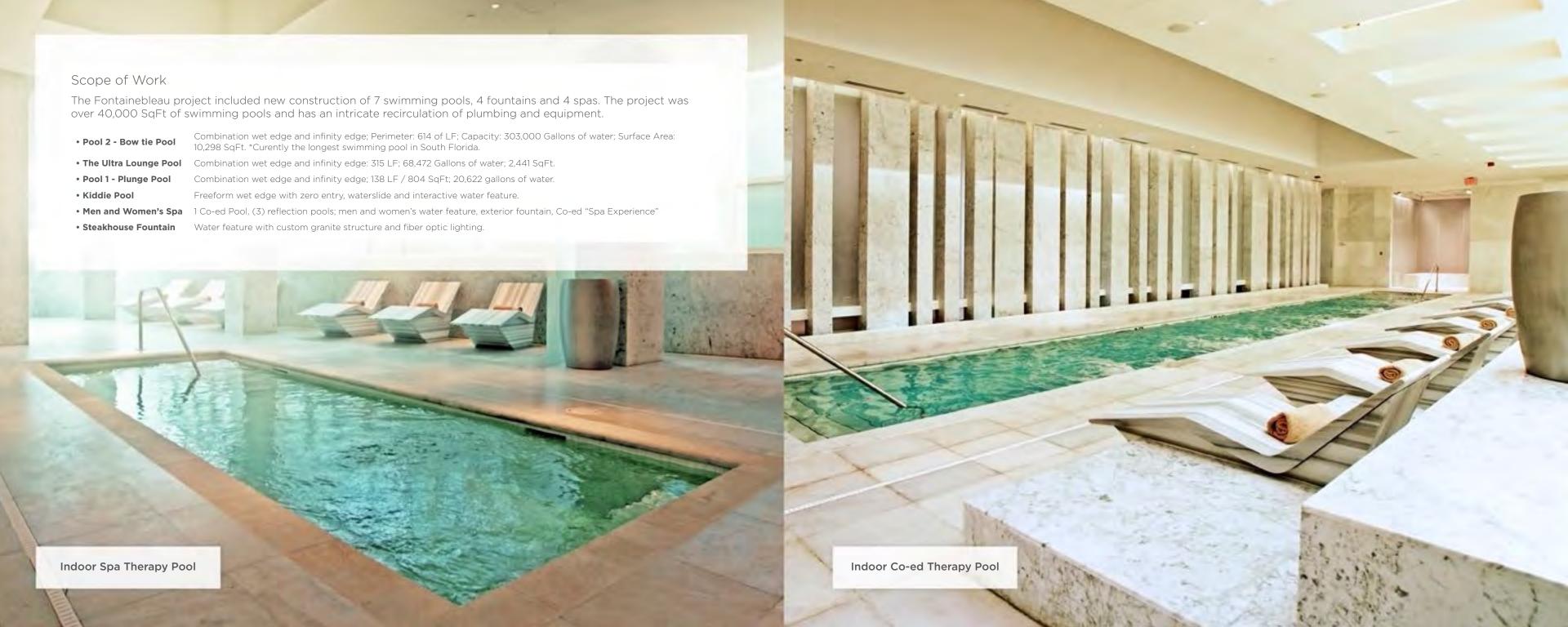
350 - 650 **Fair** 650 - 1000 **Good** Over 1000 **Excellent** 



•Over 1000 is considered Excellent. Contractors scoring in this range usually have significant outside credit line(s) available, top 25 percent operating ratios and typically conservative fiscal policies and / or proactive cash management practices. They often are in positions to earn greater returns on their invested equity in the firm but, for whatever reason, have settled on smaller, safer returns. Customers can only gain by them "sharing" more of the individual project risk.

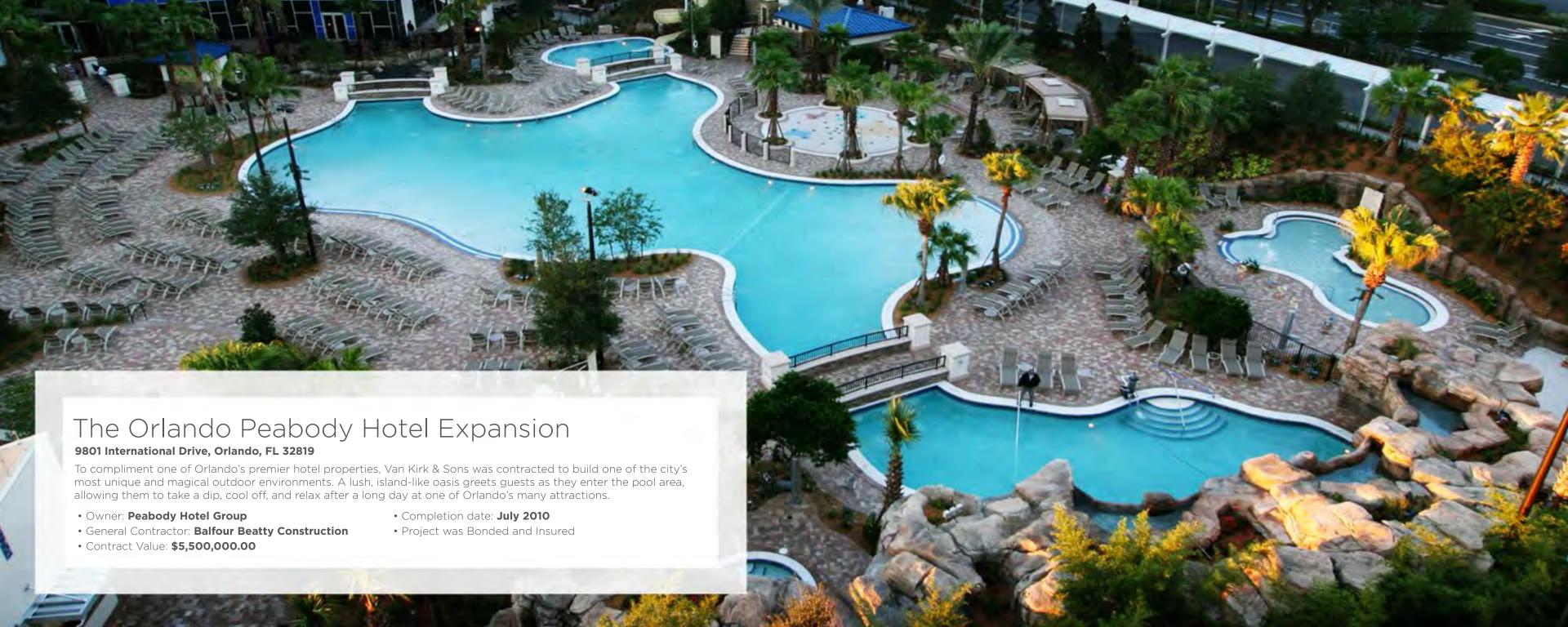


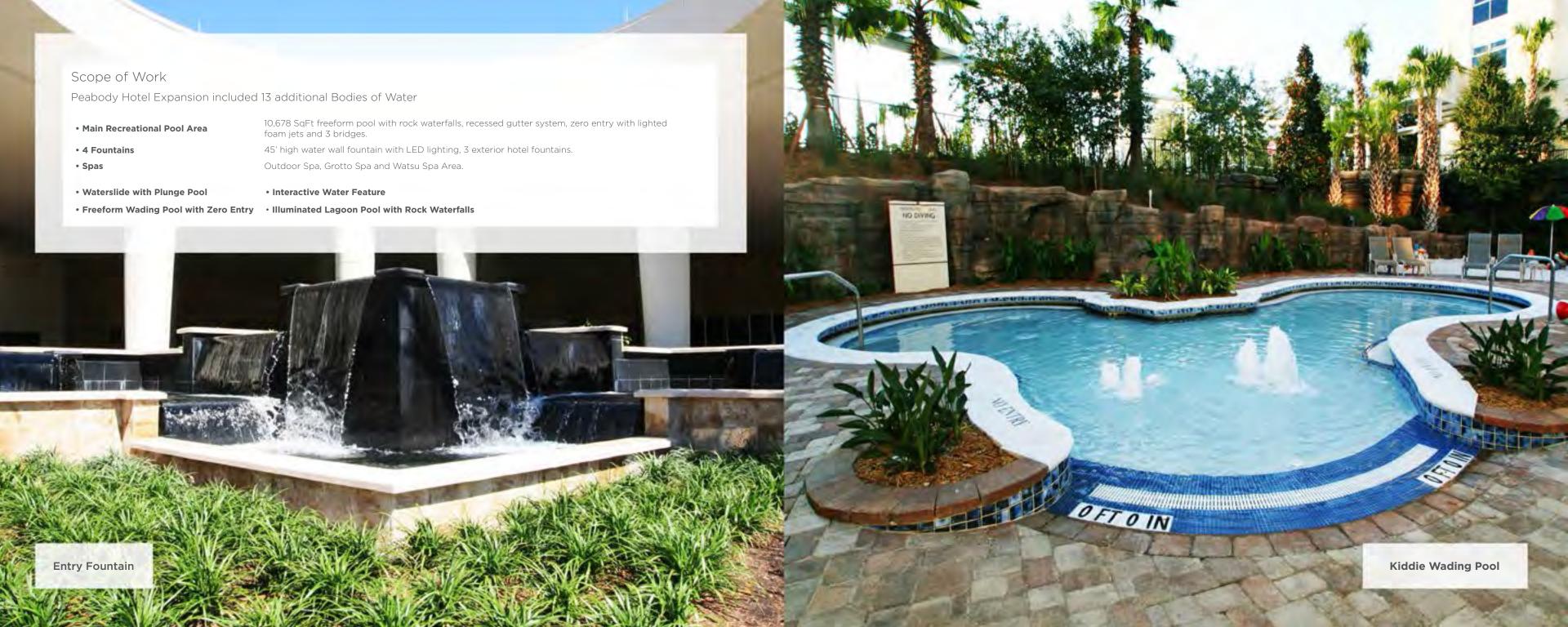


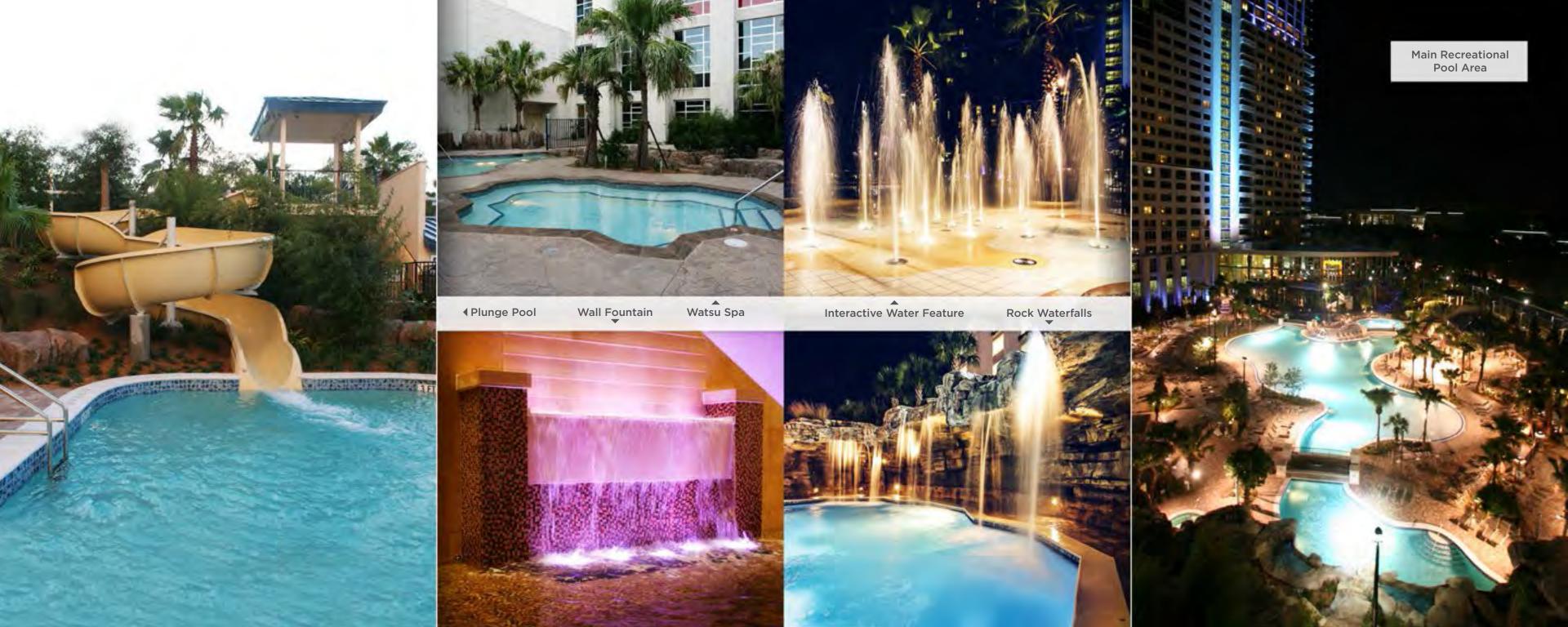


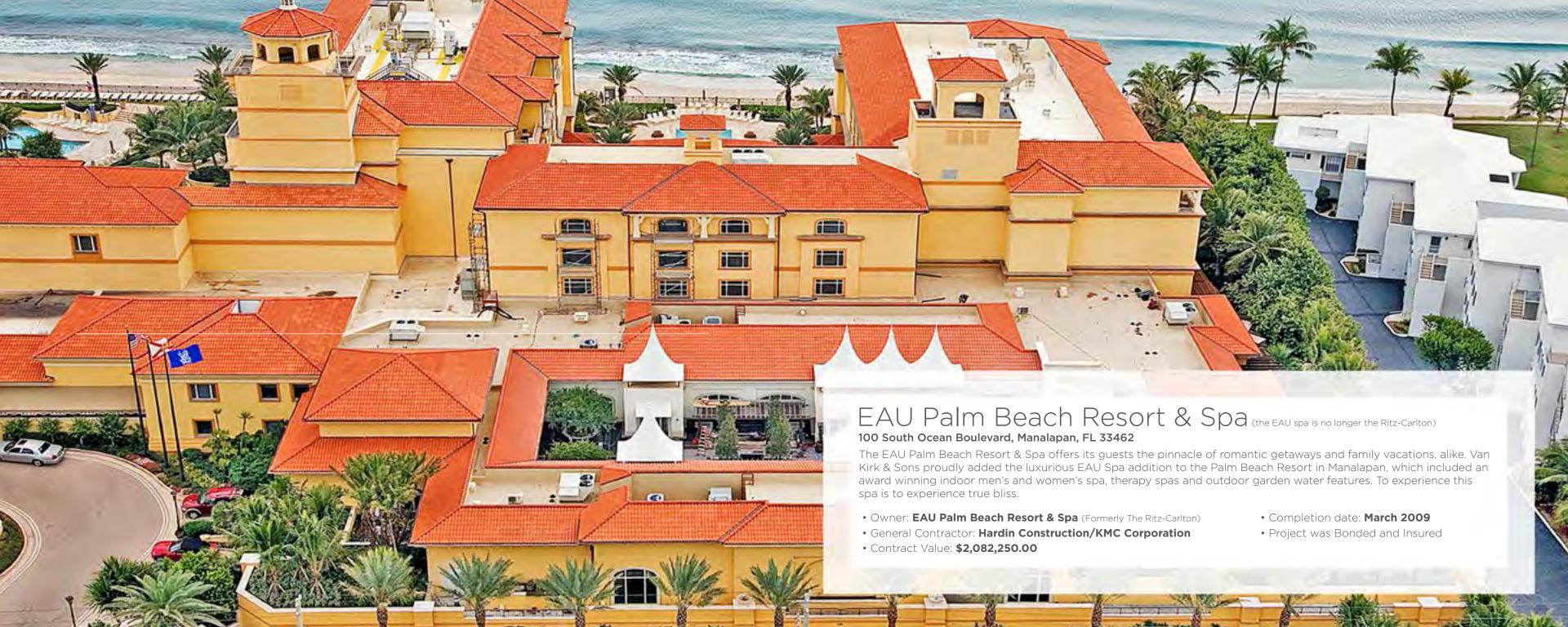


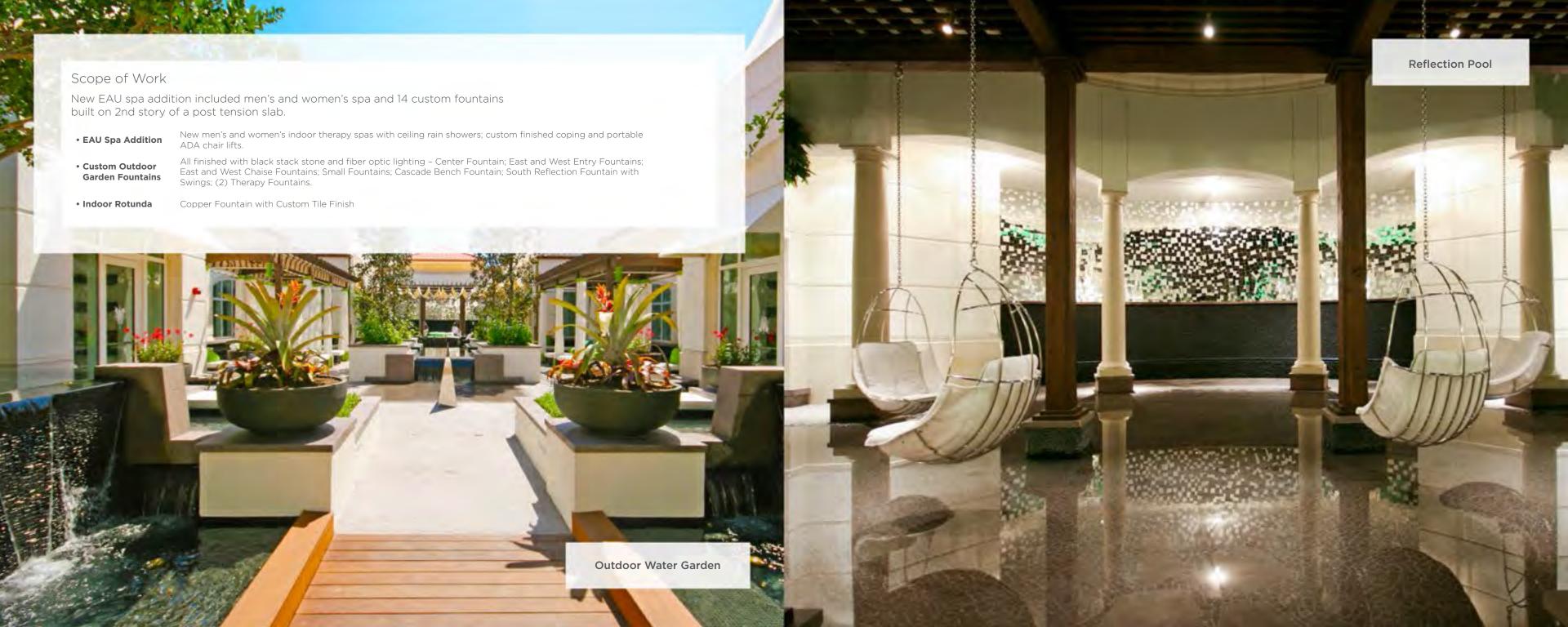


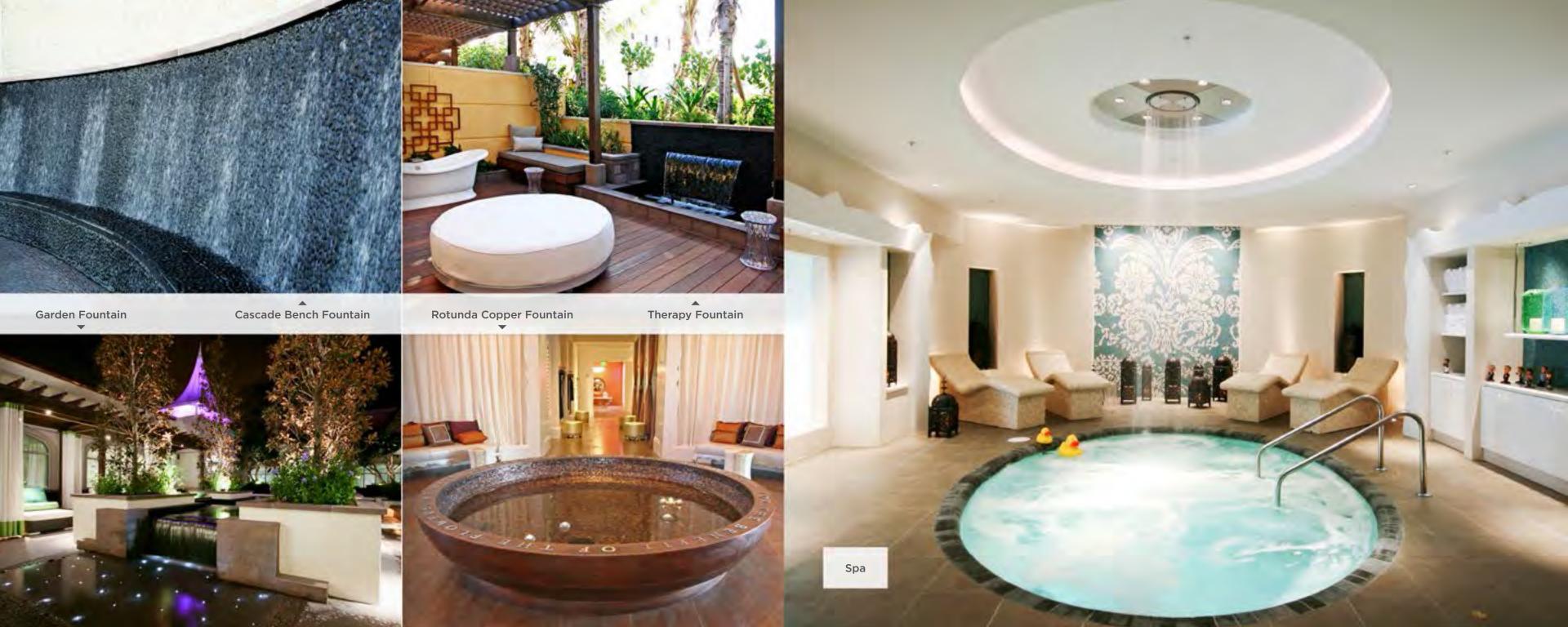




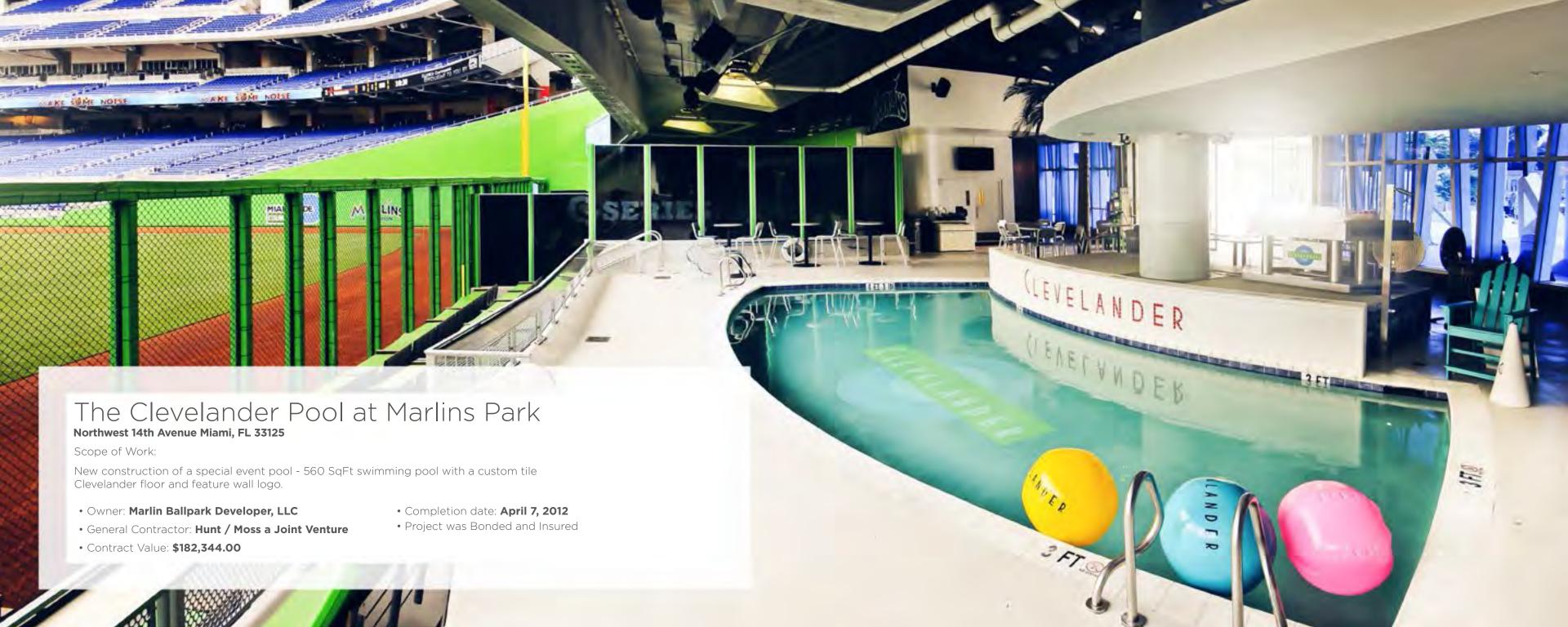


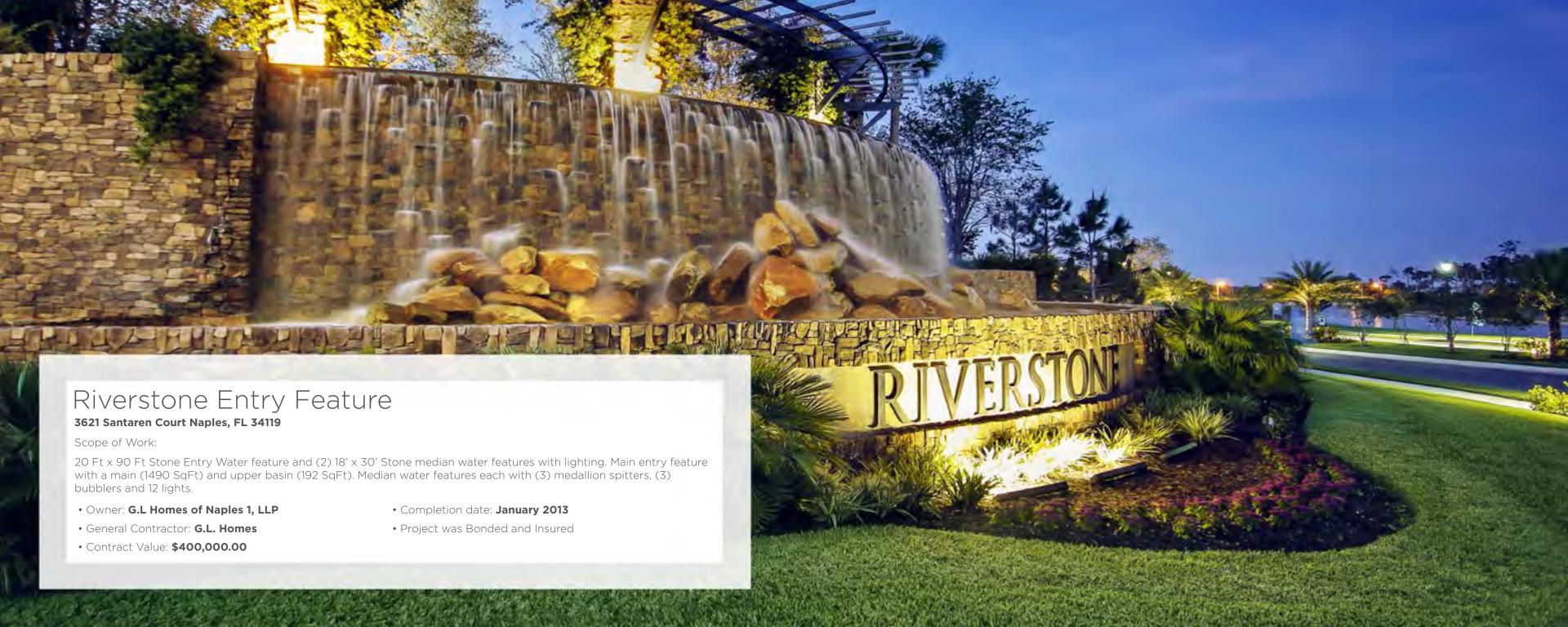




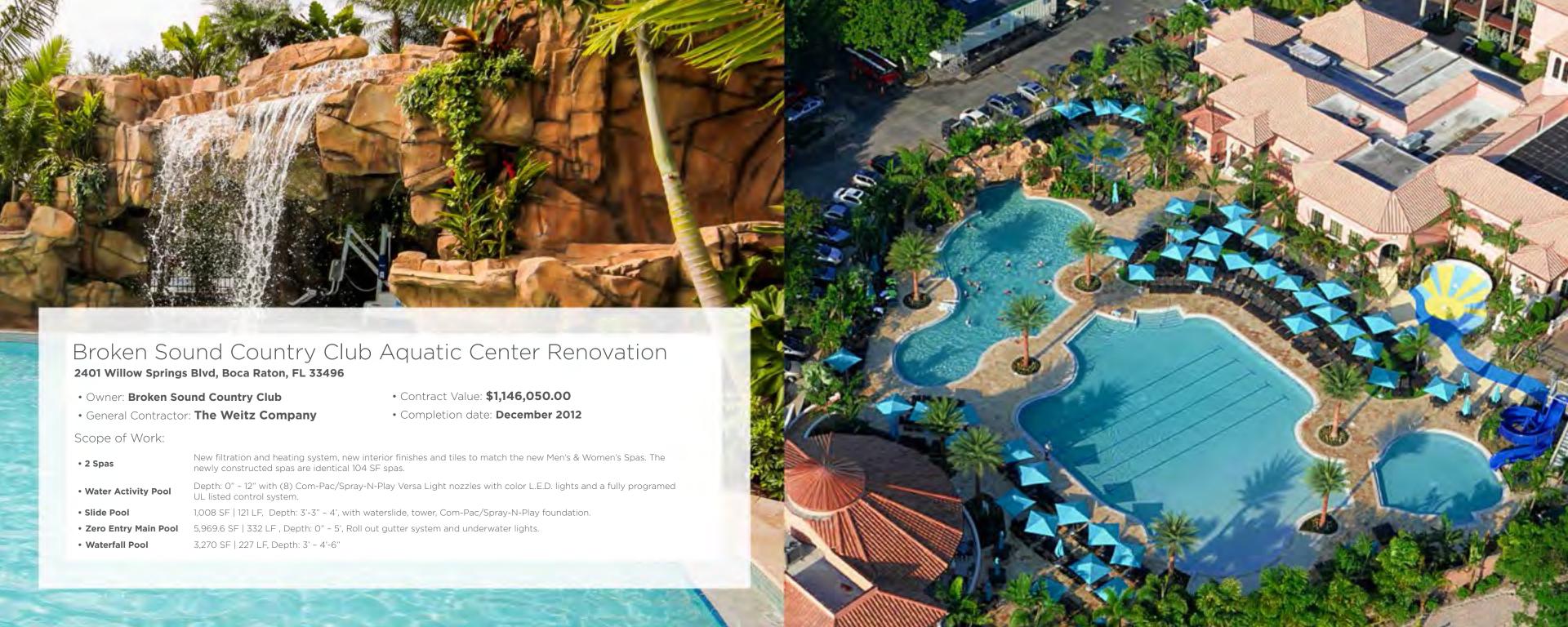


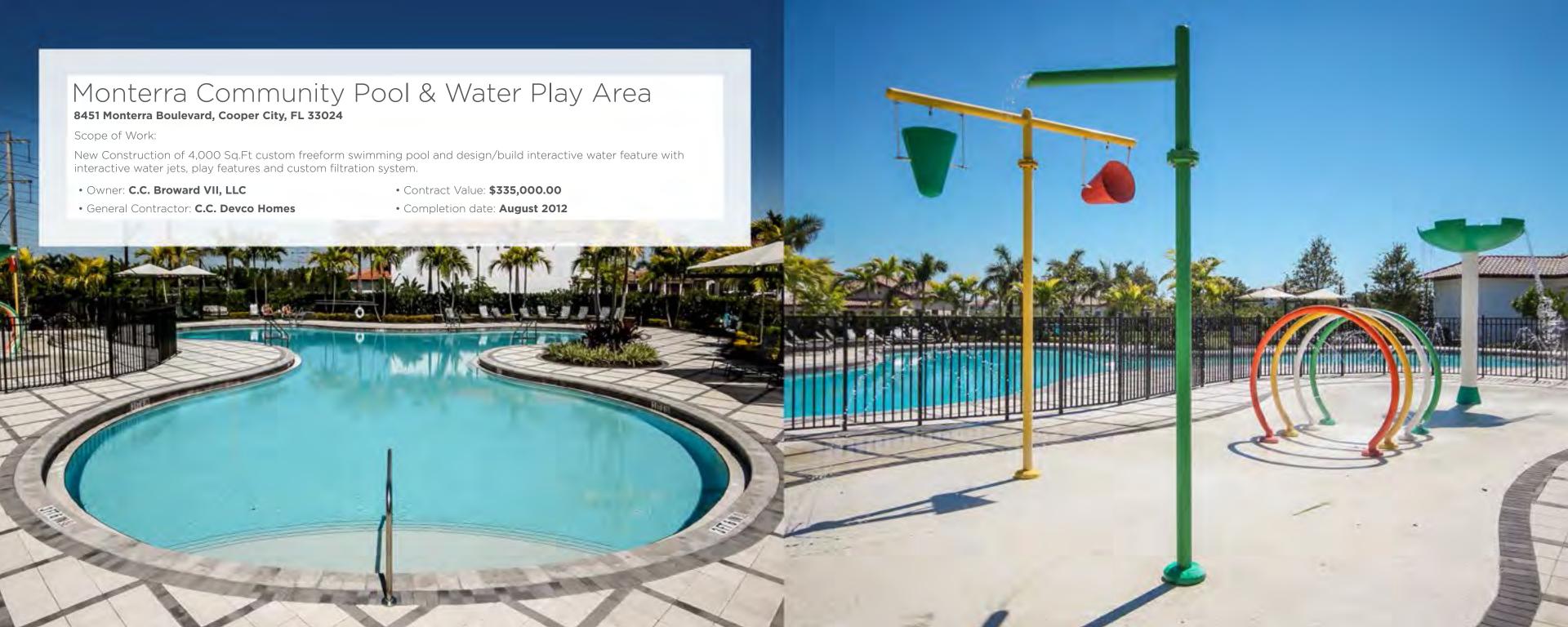


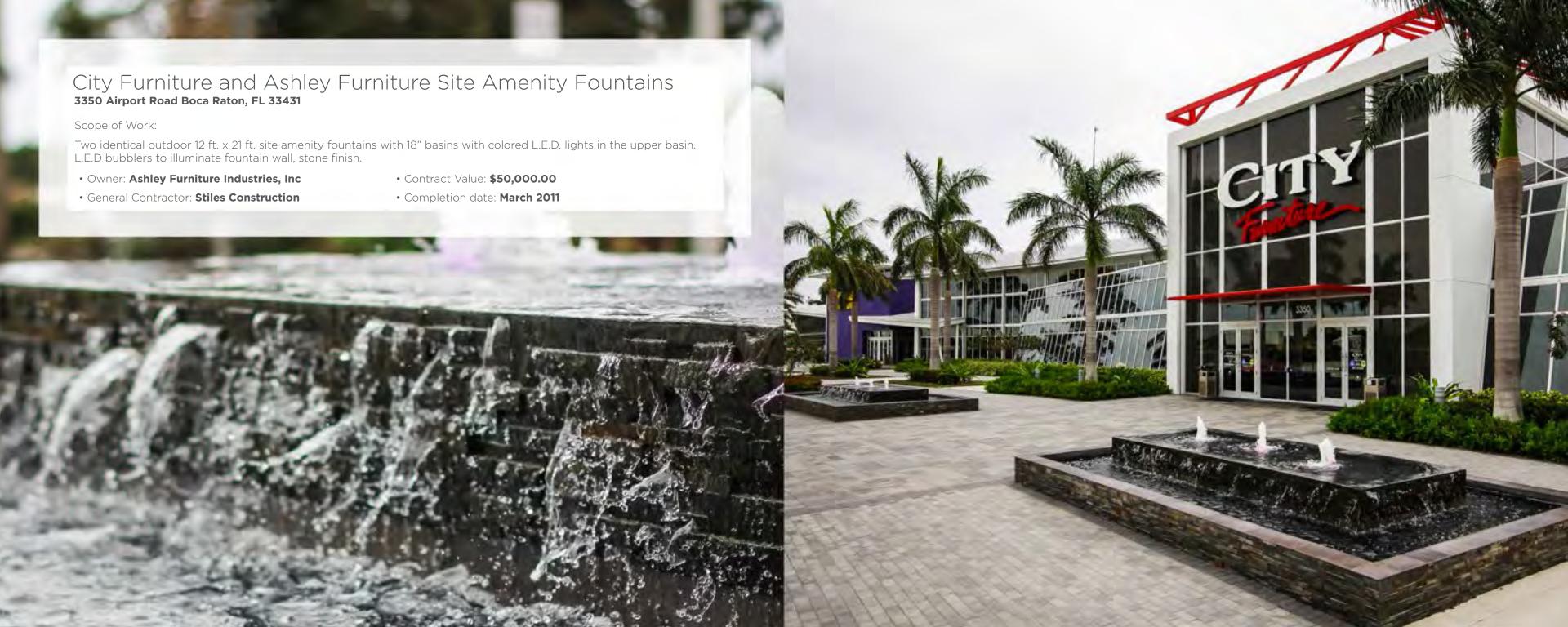


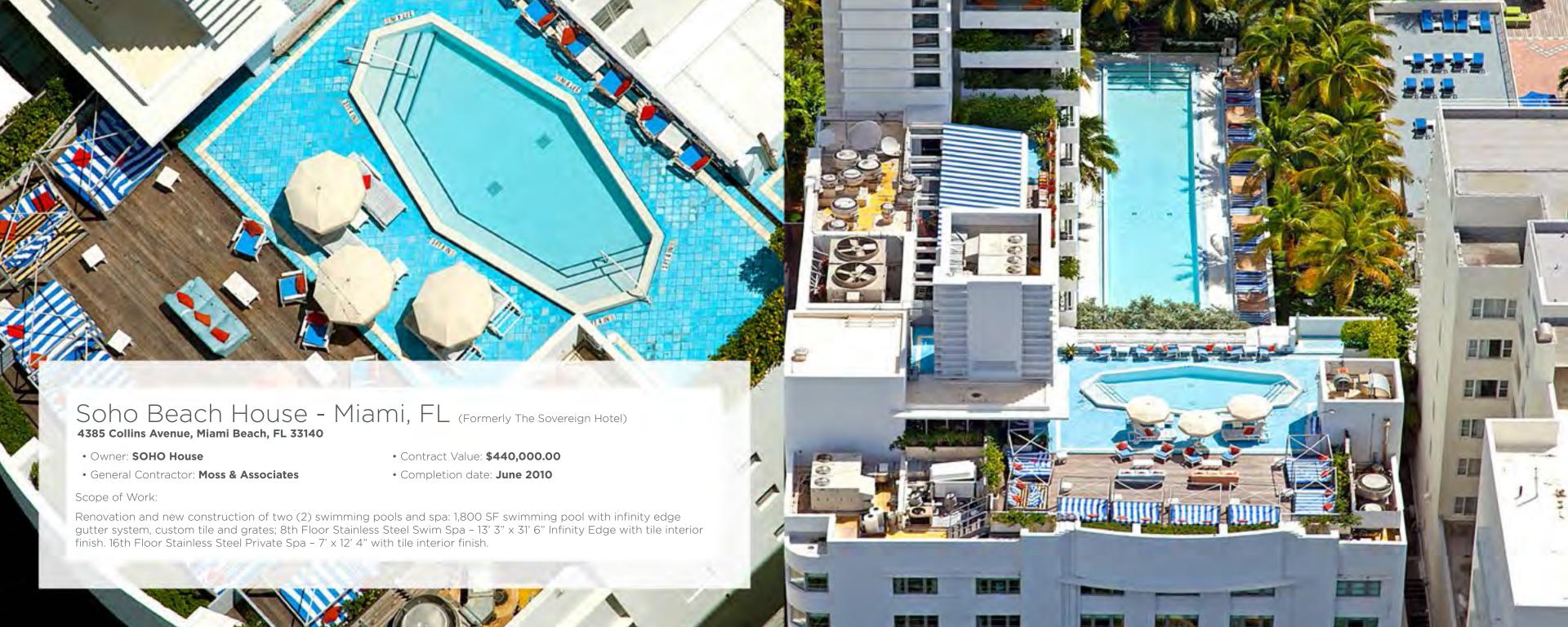


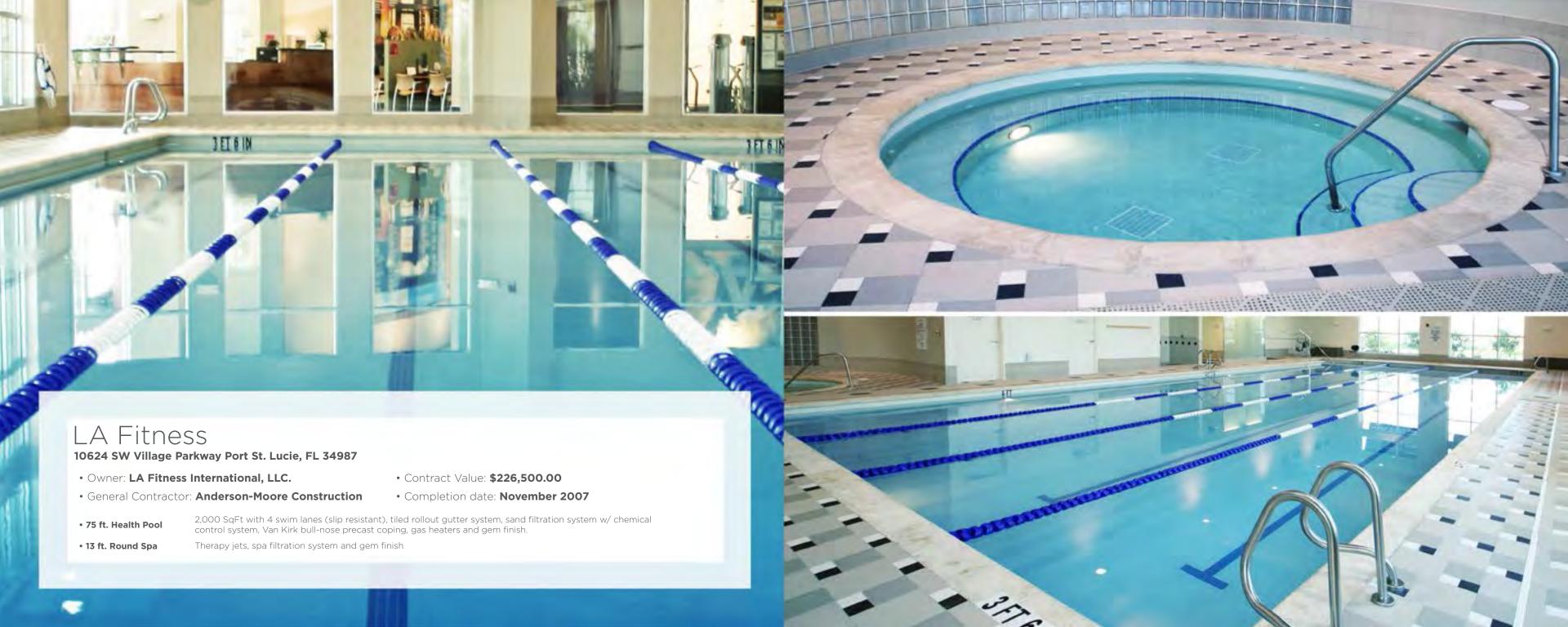


















9300 NW 41st Street, Miami, FL 33138

Scope of Work:

Construction of a rescue training pool-3,178 SqFt; 234 LF. Training Pool is 5' to 12' deep with 4' x 8' observation window, (3) tiled swim lanes, underwater lights and Gem Finish.

• Owner: Miami-Dade Fire Rescue

• General Contractor: MCM Corp

• Contract Value: **\$300,000.00** 

• Completion date: May 2010



